

February 10, 2011

NARRATIVE RESUME FOR ROBERT E. CASSELMAN

From 1926 through 1983, three generations of my family were in the warehousing and distribution business. I began working for my family's business when I was fourteen, learning the warehousing business from the inside out. I was involved in designing warehouse layouts, making necessary repairs and revisions to existing construction and developing new warehouse properties. I attended Northern Arizona University, graduating summa cum laude in 1977 and went on to obtain a joint degree in law and policy sciences and public affairs from Duke University in 1981.

I then returned to Phoenix to practice law with the firm of Rawlins, Burrus, Ellis and Kiewit, emphasizing a practice in creditors rights and bankruptcy. I left the active practice of law to accept a position as corporate counsel to the company that had purchased my family's firm.

Following that, I began to invest in commercial property, including land, industrial, office, medical office, and retail properties. I have been directly involved in all aspects of the acquisition, financing, management, leasing and sale of the commercial and residential properties in six western states.

My experience with real estate development, ownership and management has spanned over two decades and dozens of properties. My career is primarily devoted to real estate ventures, emphasizing the acquisition and development of land, and additional multi-tenant industrial, office and retail properties. I continue to serve on the boards of many nonprofit and charitable institutions as well.